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GETTING TO KNOW THE UNIVERSITY CITY SCIENCE CENTER

The University City Science Center is a mission-driven nonprofit with a 50+ year track record of helping innovators and entrepreneurs bring world-changing technologies to market. It provides startups at any stage of their lifecycle support and access to resources, programming, capital and space, helping to move innovation from idea to IPO — and beyond. The Science Center’s core strength in tech-based economic development makes it a powerhouse in the Greater Philadelphia region.

UNIVERSITY CITY, PHILADELPHIA

In 2014, the Brookings Institution labeled Philadelphia’s University City neighborhood as one of the country’s prime “innovation districts” – “an ultimate mash up of entrepreneurs and educational institutions, start-ups and schools, mixed-use development and medical innovations, bike-sharing and bankable investments.” Brookings recognized the Science Center as a driving force behind University City’s evolution.
UCITY SQUARE:
The Science Center is located in the heart of uCity Square, an innovation hub in West Philadelphia’s University City neighborhood. Over the next 10 years, the Science Center and its development partner Wexford Science & Technology are adding 4 million square feet of office, lab, retail, residential, and shared public space – growing uCity Square to a total of 6.5 million square feet spanning 11 city blocks.

As the heart of Philadelphia expands westward, uCity Square will be the linchpin that connects the surrounding neighborhoods to the rest of University City, opening pathways to access and inclusion. And it will carry on the Science Center’s 50+ year legacy of convening and connecting the diverse members of the region’s innovation ecosystem to foster ideas and breakthroughs. uCity Square is the place for innovation to happen and the Science Center is the nucleus that makes it all possible.
THE BASICS:

• The Science Center pioneered the concept of business incubation and has provided lab and office space for startup, growing and established companies since 1963.

• Science Center programs such as the Port business incubator and Quorum, the entrepreneurs clubhouse, connect entrepreneurs and startups to investors, advice and Greater Philadelphia’s innovation ecosystem.

• At any one time approximately 70 companies from all over the world are participating in the Science Center’s incubation programs at the Port business incubator and the collaborative space at ic@3401.

• The Science Center’s FirstHand program aims to spark an interest in the STEAM disciplines of science, technology, engineering, art and math, for students to explore and cultivate throughout their lives. FirstHand targets Philadelphia youth from under-resourced schools and the teachers, professionals and families from their communities.

• Technology commercialization programs like QED, Phase 1 Ventures and the Digital Health Accelerator offer funding, targeted advice, introductions and space to help startups move their ideas to market.

FACTS AND FIGURES

442 companies have “graduated” from the Science Center since we were founded in 1963.


12,000 people work at incubator residents and graduate firms in Greater Philadelphia.

$13 billion in regional economic output is generated by graduate and current incubator companies.

Port business incubator residents have raised more than $250 million in investment and $14 million in federal funding since 2012.

$103,000 is the average annual salary of employees of our graduate companies and incubator residents.

Two percent of the Greater Philadelphia Region’s total economic output is driven by Science Center-incubated firms.
KEY MEDIA HIGHLIGHTS

**CSL BEHRING, UNIVERSITY CITY SCIENCE CENTER TEAM UP TO ACCELERATE RESEARCH ON NEW MEDS**
Philadelphia Business Journal, October 2018

**Q&A: NEW SCIENCE CENTER PRESIDENT AND CEO STEPHEN ZARRILLI**
Keystone Edge, September 2018

**RAIN 2018 CONFERENCE: FUELING THE TALENT PIPELINE**
CityWide Stories, August 2018

**$1M GIFT FROM PENN, WEXFORD, KICKS OFF UNIVERSITY CITY SCIENCE CENTER'S NEW $3M CAMPAIGN**
Philadelphia Business Journal, May 2018

**THE PLACE TO BE FOR PHILLY’S ENTREPRENEURS**
Keystone Edge, January 2018

**THANKS TO $500K, THESE NONPROFITS ARE TEAMING UP TO LAUNCH A GLOBAL STARTUP ACCELERATOR**
Generocity, October 2017

**US2020 HONORS SCIENCE CENTER, MORE WITH STEM AWARDS**
Philadelphia Business Journal, October 2017

**THE PHILADELPHIA SCIENCE CENTER CREATES SUCCESS BY FUSING INNOVATION, ART AND COMMUNITY**
Forbes, September 2017

**THE SCIENCE CENTER’S DIGITAL HEALTH ACCELERATOR TOOK BIAS OUT OF THE SELECTION PROCESS. THESE ARE THE RESULTS**
Philadelphia Business Journal, September 2017

**GOVERNOR WOLF ENCOURAGED BY SCIENCE CENTER IMPACT**
CBS Philly, August 2017

**BROOKINGS REPORT CALLS FOR MORE LOCAL INVESTMENT TO UNLEASH ‘INNOVATION DISTRICT’ POTENTIAL**
Plan Philly, May 2017

**PHILLY AND PITTSBURGH TO TEAM UP ON TECH COMMERCIALIZATION**
Philadelphia Magazine, January 2017
RESIDENT AND GRADUATE COMPANIES IN THE NEWS

STARTUP SOCIALLADDER’S NEW DEAL WITH TICKETMASTER DIVISION IS A ‘BIG WIN’
Philadelphia Business Journal, September 2018

MEET AIVA: BLACK KNIGHT BUYS PHILLY ARTIFICIAL-INTELLIGENCE START-UP
Philly.com, June 2018

ANIMAL TESTING THAT IS KIND, NOT CRUEL
Forbes, January 19, 2018

FIRST FLUSHABLE PREGNANCY TEST GETS PRE-MARKET APPROVAL FROM FDA
MedCity News, December 2017

VITALTRAX SCORES FIRST CUT OF $6 MILLION PHILLY DIGITAL HEALTH FUND
Philly Mag, March 2017

12 IMMIGRANT FOUNDED COMPANIES THAT MADE PHILLY THEIR HOME
Technical.ly Philly, January 2017

HOW TO ENROLL YOUR DOG IN A CANCER-DRUG TRIAL
The Economist, November 2016

BBC 100 WOMEN 2016: WHO IS ON THE LIST?
BBC, November 2016

STARTUP WANTS TO GO BEYOND PENCILS TO IMPROVE PATIENT MONITORING FOR PSYCHIATRIC PATIENTS
MedCity News, October 2016

FOR MORE INFO ABOUT THE SCIENCE CENTER, PLEASE VISIT SCIENCECENTER.ORG
KEY FIGURES:

STEPHEN ZARRILLI - PRESIDENT & CEO

Steve joined the Science Center as President & CEO on October 1, 2018.

Steve is an experienced executive with a career spanning more than 35 years. Steve has held a variety of executive leadership and board roles in both public and private companies, including enterprises funded with private equity.

Steve most recently served from 2012 to 2018 as the President, Chief Executive Officer and Director of Safeguard Scientifics, Inc. (NYSE: SFE), a growth equity capital provider to technology and healthcare focused companies. During his tenure Safeguard deployed more than $600 million in new opportunities and realized nearly $1 billion of proceeds from the strategic sale of business interests.

Steve currently serves as a Director, Chair of the Audit Committee and Member of the Risk and Finance Committee of Virtus Investment Partners, Inc., (NASDAQ: VRTS), an investment management company with approximately $100 billion of assets under management.

Steve has extensive governance experience including having served on six public company boards involving companies engaged in the technology, healthcare, financial services and consumer products industries. He has significant experience with respect to Audit, Compensation and Governance Committee responsibilities. Given his investing and operating experience, Steve has also served on a variety of private equity backed company boards.

Steve is a frequent speaker on topics related to corporate governance, management, entrepreneurship, and business ethics. He serves as an Advisory Board member for the Corporate Governance Center of Drexel University’s LeBow School of Business, and member of the Advisory Board for Executive Education at the Wharton School of the University of Pennsylvania.

Steve graduated from La Salle University in Philadelphia in 1983 and is a former Certified Public Accountant (CPA). He currently serves as the Chair of the Board of Trustees for La Salle University. He completed the Advanced Management Program at the Wharton School of the University of Pennsylvania in 2010.
Tracy S. Brala joined the Science Center as VP Ecosystem Development in June 2018. In this role, Tracy will lead the expansion of Quorum as a significant and sustainable revenue stream for the Science Center. She will also be responsible for ensuring that Quorum and uCity Square are key participants in the region’s innovation ecosystem. Tracy has overall responsibility for the Science Center’s community engagement strategy and is charged with growing and extending the successful existing Quorum programming and operations, creating and expanding new Quorum programming and operations, and ensuring the successful launch of implementation of Venture Café powered by Quorum programming.

Tracy came to the Science Center from Comcast where she served as the Executive Director for Growth & Strategy for Xfinity services. She and her team were responsible for the creation and launch of several new Xfinity products including Xfinity WiFi Hotspots, the nation’s largest, fastest WiFi network. Tracy’s experience also includes a successful career at Campbell’s Soup Company and the founding of her own consulting company to help businesses grow through product and business development, branding, and marketing.

She earned a BS, Accounting from Villanova University and an MBA from The Wharton School at the University of Pennsylvania.

Tracy has served as the President of the Villanova University Alumni Association Board of Directors, on the Villanova University President’s Advisory Council and founded the Villanova University Alumni Diversity and Inclusion Task Force. She currently sits on the Anne Welsh McNulty Women’s Leadership Institute Advisory Board and the Boy Scouts of America Cradle of Liberty Council Board Marketing Committee.